





# AS Eesti Gaas Activity Report of 2015

The 2015 fiscal year was marked by competition between AS Eesti Gaas and other importers of gas or, in other words, the year 2015 witnessed an actual gas-gas competition for the first time in Estonia. In 2015, other companies imported from Lithuania to Estonia 20% (95 million m<sup>3</sup>) of the total volume of gas consumed in Estonia and, consequently, AS Eesti Gaas imported 80%.

The volume of natural gas sales totalled 386.2 million m<sup>3</sup>, including 261.9 million m<sup>3</sup> sold to eligible customers, 54.8 million m<sup>3</sup> to residential customers and 66.1 million m<sup>3</sup> to natural gas resellers, 2408 metric tons of compressed gas and 9.8 GWh of electricity (0.15% of the market) was sold to our customers in 2015.

AS Eesti Gaas had 42, 736 customers, including 41, 166 residential customers as of the end of 2015.

The sales income of the AS Eesti Gaas Group amounted to EUR 126.4 million in the 2015 fiscal year and the net loss was EUR 0.2 million.

The sales income of the parent company of the AS Eesti Gaas Group amounted to EUR 130.3 million in the 2015 fiscal year. The balance sheet total amounted to EUR 116.1 million as of December 31, 2015. Noncurrent assets amounted to EUR 61.9 million in total assets as of December 31, 2015 and increased by EUR 1.8 million during the finacial year. Current assets amounted to EUR 54.2 million at the end of the fiscal year, increasing mainly due to the growth in the inventory by EUR 13.0 million if compared with the amount at the beginning of the year. Cash at bank amounted to EUR 10.2 million as of December 31, 2015. Liabilities totalled EUR 56.7 million as of December 31, 2015, increasing by EUR 19.0 million in comparison with the amount at the beginning of the year.

The company's net profit of the 2015 fiscal year amounted to EUR 0.8 million, the net profit margin of sales was 0.6% and EBITDA – EUR 6.4 million.

Owners' equity amounted to EUR 59.5 million as of December 31, 2015.

AS Eesti Gaas employed 67 people as of the end of 2015.

Real investments made by the company totalled EUR 5.3 million in 2015, including EUR 2.4 million for the reconstruction and renovation of noncurrent assets and EUR 1.5 million for the construction of gas supply systems for new customers. Financial investments in the amount of EUR 1.5 million were used to increase the share capital of AS EG Ehitus.

In 2015, the AS Eesti Gaas Group had two subsidiaries: AS EG Ehitus and AS Gaasivõrgud.

The main fields of activity of the subsidiary AS Gaasivõrgud are selling natural gas distribution service through natural gas distribution network, maintenance, renovation and development of the distribution network, performing gas work and offering consulting and training services in this field. The company had 96 employees as of the end of 2015 and the sales income amounted to EUR 16.9 million.

The main fields of activity of the subsidiary AS EG Ehitus are the construction and renovation of gas networks, construction of heating systems, construction management and designing, replacement and maintenance of gas appliances. The company had 45 employees in December, 2015 and the sales income amounted to EUR 4.4 million. The analysis of the company's economic activity revealed that the accounts receivable of earlier years had to be written off and, therefore, it was necessary to increase the share capital of AS EG Ehitus by EUR 1.5 million in compliance with the requirement concerning the size of the owners' equity laid down in the Commercial Code.

The consolidated economic indicators of AS Eesti Gaas and its subsidiaries have been presented in the 2015 Annual Accounting Report and the unconsolidated main statements of the parent company have been included in the appendices thereto.

The main goal of AS Eesti Gaas in 2016 is to maintain the company's position as a major importer and seller on the natural gas market. We are planning to increase the compressed gas sales by setting up new filling stations and by increasing the capacity of the existing ones. We are also aimed at increasing our share on the electricity market. In the long term, we expect that most of our customers purchasing natural gas from the company would start buying electricity from AS Eesti Gaas and we are eager to render competitive service to new customers as well.

# Consolidated Annual Accounting Report Consolidated Balance Sheet

thousand EUR

|   | 31.12.2015 | 31.12.2014 | Appendix |
|---|------------|------------|----------|
| ASSETS  |            |            |          |
| CURRENT ASSETS  |            |            |          |
| Cash at bank and in hand                              | 11 148     | 9 641      | 2        |
| Customer receivables                                  |            |            |          |
| Accounts receivable                                   | 16 249     | 32 218     |          |
| Allowance for uncollectible receivables (minus)       | -1 180     | -242       |          |
| Total customer receivables                            | 15 069     | 31 976     | 3        |
| Miscellaneous receivables                             | 66         | 13         | 4        |
| Prepaid expenses                                      | 82         | 119        | 5        |
| Inventories   | 29 043     | 769        | 6        |
| TOTAL CURRENT ASSETS                                  | 55 408     | 42 518     |          |
| NONCURRENT ASSETS                                     |            |            |          |
| Long-term receivables                                 | 18         | 0          |          |
| Long-term financial investments                       | 58         | 58         | 7        |
| Tangible assets                                       |            |            |          |
| Land and buildings (at cost)                          | 85 999     | 82 404     |          |
| Machinery and equipment (at cost)                     | 15 327     | 15 088     |          |
| Other tangible assets (at cost)                       | 148        | 151        |          |
| Accumulated depreciation of noncurrent assets (minus) | -42 235    | -38 759    |          |
| Construction-in-progress                              | 46         | 208        |          |
| Total tangible assets                                 | 59 285     | 59 092     | 7        |
| Intangible assets                                     | 1 361      | 1 166      | 7        |
| TOTAL NONCURRENT ASSETS                               | 60 722     | 60 316     |          |
| TOTAL ASSETS  | 116 130    | 102 834    |          |

## annual report 2015

thousand EUR

|   | 31.12.2015 | 31.12.2014 | Appendix |
|---|------------|------------|----------|
| LIABILITIES AND OWNERS' EQUITY                                  |            |            |          |
| CURRENT LIABILITIES   |            |            |          |
| Loan commitments  | 45 000     | 3 000      | 10       |
| Customer prepayments for goods and services                     | 258        | 211        |          |
| Supplier payables   | 2 643      | 22 971     |          |
| Customer payables   | 25         | 76         |          |
| Tax liabilities   | 3 240      | 6 605      | 9        |
| Accrued expenses (unpaid expenses of the fiscal p               | period)    |            |          |
| Salary-related accrued expenses                                 | 704        | 666        |          |
| Other accrued expenses  | 800        | 0          |          |
| Total accrued expenses  | 1 504      | 666        |          |
| Short-term provisions   | 3 020      | 3 037      | 10       |
| Other deferred income   | 181        | 761        |          |
| TOTAL CURRENT LIABILITIES                                       | 55 871     | 37 327     |          |
| NONCURRENT LIABILITIES  |            |            |          |
| Long-term provisions  | 676        | 765        | 10       |
| TOTAL NONCURRENT LIABILITIES                                    | 676        | 765        | 10       |
|   |            |            |          |
| TOTAL LIABILITIES   | 56 547     | 38 092     |          |
| OWNERS' EQUITY  |            |            | 11       |
| Share capital (nominal value)                                   | 9 9 1 9    | 9 9 1 9    |          |
| Share premium   | 4 857      | 4 857      |          |
| Reserves  |            |            |          |
| Legal reserve   | 992        | 992        |          |
| Other reserves  | 58         | 58         |          |
| Retained earnings   | 34 349     | 33 001     |          |
| Retained earnings from the revaluation of natural gas pipelines | 9 607      | 10 404     |          |
|   |            |            |          |
| Profit for the fiscal year                                      | -199       | 5 511      |          |
| TOTAL OWNERS' EQUITY  | 59 583     | 64 742     |          |
| TOTAL LIABILITIES AND OWNERS' EQUITY                            | 116 130    | 102 834    |          |

# Consolidated Income Statement

|   | thousand EUF |         |          |
|---|--------------|---------|----------|
|   | 2015         | 2014    | Appendix |
| REVENUE   |              |         |          |
| Sales income  | 126 357      | 197 356 | 12       |
| Other revenue   | 576          | 187     | 13       |
| Total revenue   | 126 933      | 197 543 |          |
| EXPENSES  |              |         |          |
| Work performed by the undertaking for its own purpose and capitalised | -2 948       | -2 493  |          |
| Goods, raw materials and services                                     | 113 726      | 178 042 | 14       |
| Miscellaneous operating expenses                                      | 3 640        | 2 471   | 15       |
| Staff costs   |              |         | 16       |
| a) wages and salaries   | 5 048        | 5 340   |          |
| b) social security costs  | 1 674        | 1 760   |          |
| Depreciation and impairment of noncurrent assets                      | 4 606        | 4 131   | 7        |
| Other business expenses   | 86           | 94      | 17       |
| Total expenses  | 125 832      | 189 345 |          |
| OPERATING PROFIT  | 1 101        | 8 198   |          |
| FINANCIAL INCOME AND EXPENSES   |              |         |          |
| a) interest expense   | -48          | -42     |          |
| b) other financial income and expenses                                | -12          | -8      |          |
| Total financial income and expenses                                   | -60          | -50     |          |
| PROFIT FROM ECONOMIC OPERATIONS                                       | 1 041        | 8 148   |          |
| PROFIT BEFORE TAXES   | 1 041        | 8 1 4 8 |          |
| Income tax  | 1 240        | 2 637   |          |
| NET PROFIT FOR THE FINANCIAL YEAR                                     | -199         | 5 511   |          |

# Consolidated Cash Flow Statement

thousand EUR

|  | 2015    | 2014    | Appendix |
|--|---------|---------|----------|
|  |         |         |          |
| CASH FLOWS FROM OPERATIONS                                     |         |         |          |
| Net profit of the fiscal year                                  | 1 101   | 8 198   |          |
| Value adjustments  |         |         |          |
| Depreciation and impairment of noncurrent assets               | 4 606   | 4 1 3 1 | 7        |
| Profit (-), loss from the sale of noncurrent assets            | -51     | -81     |          |
| Loss from the write-off of noncurrent assets                   | 3       | 1       |          |
| Nonmonetary adjustment for EGV demerger                        | 0       | -1 752  |          |
| Land acquired to compensate for damage                         | -250    | 0       | 13       |
| Discount of inventory  | 1 472   | 0       | 6        |
| Formation and asjustment of provisions                         | -106    | 3 031   | 10       |
| Change in business-related receivables                         | 16 873  | -4 919  |          |
| Change in inventory  | -29 746 | 35 204  |          |
| Change in business-related liabilities                         | -23 424 | -29 483 |          |
| Interests received   | 2       | 6       |          |
| Paid corporate income tax                                      | -1 240  | -2 637  |          |
| Total cash flows from operations                               | -30 760 | 11 699  |          |
|  |         |         |          |
| CASH FLOWS FROM INVESTING ACTIVITIES                           |         |         |          |
| Acquisition of noncurrent assets                               | -5 471  | -7 950  |          |
| Connection fees received                                       | 697     | 675     |          |
| Sale of noncurrent assets                                      | 52      | 2 406   |          |
| Total cash flows from investing activities                     | -4 722  | -4 869  |          |
|  |         |         |          |
| CASH FLOWS FROM FINANCING ACTIVITIES                           |         |         |          |
| Loans  | 71 500  | 38 500  | 10       |
| Redeemed loans   | -29 500 | -35 500 | 10       |
| Paid interests   | -51     | -56     |          |
| Paid dividends   | -4 960  | -9 919  |          |
| Total cash flows from financing activities                     | 36 989  | -6 975  |          |
| TOTAL CASH FLOWS   | 1 507   | -145    |          |
| Cash and its equivalents at the beginning of the fiscal period | 9 641   | 9 786   |          |
| Change in cash and its equivalents                             | 1 507   | -145    |          |
| Cash and its equivalents at the end of the fiscal period       | 11 148  | 9 6 4 1 |          |
|  |         |         |          |

# Consolidated Statement of Changes In Owners' Equity

thousand EUR

|   | Share<br>capital | Share<br>premium | Legal<br>reserve<br>capital | Other<br>reserves |         | Retained<br>earnings<br>from the<br>valuation of<br>urrent assets | Total   |
|---|------------------|------------------|-----------------------------|-------------------|---------|---|---------|
| Balance 31.12.2013  | 9 9 1 9          | 4 857            | 992                         | 58                | 71 752  | 36 424  | 124 002 |
| Net profit of the<br>fiscal period  | -                | -                | -                           | -                 | 5 511   | -   | 5 511   |
| Announced<br>dividends  | -                | -                | -                           | -                 | -9 919  | -   | -9 919  |
| Demerger of AS EG Võrguteenus<br>from AS Eesti Gaas Group                           | -                | -                | -                           | -                 | -31 081 | -23 771   | -54 852 |
| Adjustment of the retained<br>earnings from the revaluation<br>of noncurrent assets | -                | -                | -                           | -                 | +2 249  | -2 249  | -       |
| Balance 31.12.2014  | 9 919            | 4 857            | 992                         | 58                | 38 512  | 10 404  | 64 742  |
| Net profit of the fiscal period   | -                | -                | -                           | -                 | -199    | -   | -199    |
| Announced<br>dividends  | -                | -                | -                           | -                 | -4 960  | -   | -4 960  |
| Adjustment of the retained<br>earnings from the revaluation<br>of noncurrent assets | -                | -                | -                           | -                 | +797    | -797  | -       |
| Balance 31.12.2015  | 9 919            | 4 857            | 992                         | 58                | 34 150  | 9 607   | 59 583  |

Reduction of the owners' equity in 2014 due to the demerger of AS EG Võrguteenus from the AS Eesti Gaas Group is recorded in Appendix 21.

# Appendix 1. Accounting Methods and Compiling Principles

The 2015 Consolidated Annual Accounting Report of AS Eesti Gaas has been compiled in compliance with the accounting principles generally accepted in the Republic of Estonia, based on internationally accepted accounting and reporting principles. The main requirements for generally accepted accounting principles are laid down in the Accounting Act of the Republic of Estonia and supplemented by the regulations issued by the Estonian Accounting Standards Board.

The Consolidated Income Statement of AS Eesti Gaas has been compiled on the basis of the Income Statement Format 1 in Appendix 2 of the Accounting Act of the Republic of Estonia.

The Consolidated Annual Accounting Report is compiled in euros, using thousand as a unit.

AS Eesti Gaas and its subsidiaries form the AS Eesti Gaas Group. The consolidated performance indicators of AS Eesti Gaas and its subsidiaries have been presented in the Annual Accounting Report in compliance with the provisions of the Accounting Act of the Republic of Estonia. The unconsolidated main statements of the parent company have been included in the appendices to the Report (See Appendix 19).

#### Change in accounting principles

AS Eesti Gaas changed the accounting principles of connection fees in the present consolidated annual accounting report. In the past, connection fees were recorded as income on the balance sheet immediately after the connection service had been provided (i.e., the construction of the noncurrent assets necessary for the connection had been completed), connection fees had been paid and there was no real risk of repayment of the connection fees. In accordance with the new accounting principles, the acquisition cost of noncurrent assets shall be reduced by the amount of connection fees received. The Board of Directors holds a view that the new accounting principle would reflect the financial situation and economic result of the Group more objectively since the carrying amount of the Group's noncurrent assets used for providing natural gas distribution services is closer to the regulatory asset base value applied when determining the price of the natural gas distribution service.

Due to the write-down of noncurrent assets in the 2014 annual report, which was recorded retroactively, the changed accounting principles shall not affect the carrying amount of noncurrent assets in the current period and in the reference period. The adjustments made in the reference period due to the changed accounting principles are presented in the table below:

#### thousand EUR

| Balance Sheet<br>item                               | 31.12.2014 | 31.12.2014<br>adjustment | 31.12.2014<br>adjusted |
|---|------------|--------------------------|------------------------|
| Land and buildings<br>(at cost)                     | 93 153     | -10 749                  | 82 404                 |
| Accumulated<br>depreciation of<br>noncurrent assets | -49 508    | 10 749                   | -38 759                |

#### Recording consolidations

All consolidations between independent parties are recorded using the purchase method. The assets and liabilities or the net assets acquired in the course of a consolidation are registered in the accounting documents at their fair value.

Appendices to the Consolidated Annual Accounting Report

#### Consolidation principles

A subsidiary is a company which is controlled by its parent company. A subsidiary is considered to be controlled in case its parent company owns either directly or through its subsidiary over 50% of the votes or share capital of the subsidiary, in case the parent company controls the financial and operating policies of the subsidiary under a contract or an agreement, or in case the parent company has the right to appoint or to recall a majority of the members of the management or of the highest directing body.

The financial indicators of the companies belonging to the Group have been consolidated using the line-by-line method. Transactions between the com-panies belonging to the Group, the unrealised profits and losses resulting from these transactions as well as mutual receivables and liabilities have been fully eliminated. These accounting principles were also applied to record the financial indicators of the parent company and subsidiaries in the Consolidated Annual Accounting Report.

#### Cash and cash equivalents

Cash and cash equivalents include short-term (in general, up to 3 months) investments of high liquidity which can be converted into a definite amount of cash and have no significant risk of a change in their market value (e.g., cash in hand and at banks and bank deposits).

The cash flow statement records cash flows from business by indirect method, i.e. while determining the cash flows from business, the operating profit has been adjusted by eliminating the influence of non-monetary transactions as well as the balance changes in business-related receivables and liabilities.

Cash flows from investment and financing activity are recorded by direct method.

#### Customer receivables

Customer receivables are recorded on the balance sheet at adjusted acquisition cost. Accounts receivable are evaluated on the balance sheet on the basis of the sums likely to be received. Liability discount is based on the failure to meet the deadlines, bankruptcy of the debtor or significant solvency problems. Each case is viewed separately while evaluating the accounts receivable, considering the available information on the customer's solvency. Doubtful customer receivables are included in the expenses of the fiscal period and are recorded on the balance sheet with a minus sign under "Allowance for uncollectible receivables".

Liabilities, which have earlier been recorded as expenses, but are collected during the fiscal period, are recorded as an adjusted sum of doubtful receivables and as a reduction of expenses in the income statement of the fiscal period. Uncollectible accounts receivable have been recorded off the balance sheet.

#### Inventories

Inventories are recorded at acquisition cost, which consists of the purchase price, other irredeemable taxes and acquisition-related direct expenses.

The average acquisition cost method is used upon recording the materials, goods and spare parts under expenses and upon calculation of their book value.

The gas reserve is recorded as expenses using the FIFO method both in case of gas purchased into and sold from storage.

Inventories are evaluated on the balance sheet on the basis of the lower cost, either the acquisition cost or the net realisation value. The discount amount is recorded under "Goods, raw materials and services" in the income statement.

#### Long-term financial investments

Securities purchased for a longer period than one year are recorded as long-term financial investments. Long-term financial investments are recorded on the balance sheet using the acquisition cost method. Loss from depreciation is recorded in the income statement of the fiscal period.

Investments in subsidiaries are also recorded in the unconsolidated main statements of the parent company using the acquisition cost method (see Appendix 19).

#### Noncurrent assets

Noncurrent assets are the assets with a useful life exceeding one year and the value exceeding EUR 700, except for gas meters and correctors, which are considered to be noncurrent assets regardless of their cost. Assets of lower acquisition cost or shorter useful life shall be recorded as expense at the time of their operation and off-balance accounting is kept over them.

Noncurrent assets are recorded on the balance sheet so that accumulated depreciation and discounts related to depreciation are deducted from the acquisition cost. The acquisition cost of noncurrent assets, primarily those used for providing a distribution service, shall be reduced by the amount of connection fees after receiving the connection fees and after the noncurrent asset is ready for operation. The connection fees from new customers received after the completion of the construction of the noncurrent asset are recorded as reduction of the acquisition cost.

The acquisition cost of noncurrent assets consists of the assets' value and the expenditure on their operation. Expenses on capitalized production shall be capitalized at acquisition cost, which consists of actual manufacturing expenses entered into expenditure.

In case the noncurrent asset facility consists of different important components, which have different useful lives, those components shall be registered in accounting documents as separate asset facilities. Separate depreciation rates shall be fixed to them according to the useful life of the components.

Noncurrent assets are amortized on a straight-line basis, considering their useful life. The following useful life rates have been fixed to the noncurrent asset groups:

| Useful life      |
|------------------|
| not depreciated  |
| 120 - 600 months |
| 40 - 180 months  |
| 48 - 60 months   |
| 40 - 60 months   |
| 60 months        |
|                  |

The depreciation rates of noncurrent assets are reviewed upon circumstances, which may significantly change the useful life of the noncurrent asset or noncurrent asset group. The influence of the assessment amendments shall be recorded in the fiscal period and the following periods.

Later improvement costs of noncurrent asset facilities shall be added to the facility's acquisition cost in case they correspond to the notion of noncurrent assets and satisfy the criteria for recording these on the balance sheet. Routine maintenance and repair expenses shall be recorded in the expenses of the fiscal period.

Income or loss from the sale of noncurrent assets shall be recorded in the income statement under "Other revenue" or "Other business expenses", respectively.

Income or loss from the sale of noncurrent assets shall be recorded in the income statement under "Other revenue" or "Other business expenses", respectively.

The value of noncurrent asset facilities is critically assessed by the management of the company on each balance day to detect any sign of depreciation. In case of doubts indicating the depreciation of a noncurrent asset facility below its carrying amount, a test of the recoverable amount of the asset facility is performed. The recoverable value equals the higher of the two indicators, i.e. either the fair value of the noncurrent asset facility (minus salesrelated expenses) or the use value calculated on the basis of discounted cash flows. Noncurrent asset facilities are depreciated to their recoverable amount if the testing results reveal that their recoverable amount is less than their carrying amount. In case the value of a definite noncurrent asset facility cannot be tested, the recoverable amount is calculated for the smallest group of assets (money-generating unit) to which this particular noncurrent asset facility belongs. Devaluations of assets are recorded as expense of the fiscal period.

If the results of the recoverable amount test of an earlier discounted asset facility reveal that the recoverable amount has exceeded the carrying amount, the earlier discount shall be cancelled and the carrying amount of the asset facility shall be increased. The upper limit is the carrying amount of the asset facility, which would have been formed considering normal depreciation in these years.

#### Rent accounting

Financial lease is a rental relationship, upon which all significant ownership-related risks and benefits are carried over to the lessee. Other rental transactions are recorded as operating lease.

#### Company as a lessor

Assets, rented under financial lease conditions, are recorded on the balance sheet as receivables in the amount of the net investment in financial lease. Financial lease instalments receivable are divided into financial lease main instalments and financial income. Financial income is recorded during the rental period.

Assets, rented out under operating lease conditions, are recorded on the balance sheet analogously to the recording of other assets of the company. Operating lease instalments are recorded as income during the rental period.

#### Company as a lessee

Noncurrent assets, rented under financial lease conditions, are recorded on the balance sheet when the lease enters into force in the sum of noncurrent asset and commitment asset fair value. Rental instalments paid to the lessor are divided into reimbursements of the main part and financial expense. Financial expenses are recorded during the rental period. According to the conditions of financial lease, rented noncurrent assets are depreciated using the same depreciation principles as valid for the same type of assets procured by the company.

Operating lease instalments are recorded linearly as expense during the rental period.

#### **Financial liabilities**

All financial liabilities, such as supplier payables, loans, accrued expenses and other current and noncurrent liabilities, are recorded on the balance sheet using the acquisition cost method, which also includes all acquisition-related direct expenses. Later recordings are based on adjusted acquisition cost method.

Liabilities are divided into current and noncurrent liabilities. The adjusted acquisition cost of current financial liabilities is, in general, equal to their nominal value and, therefore, current liabilities are recorded on the balance sheet as amounts payable. Calculation of the noncurrent financial liabilities starts with registration of these liabilities on the balance sheet at fair value of the payment received minus transaction costs and in subsequent periods interest expense on liabilities is calculated using the internal interest rate method. Liabilities with a maturity date of more than one year are regarded as noncurrent liabilities. All the remaining liabilities are current liabilities.

#### Provisions and conditional liabilities

The company shall form provisions in case it has a legal or operation-related liability before the balance day, the realisation of the provision is likely and the amount of the liability can be reliably assessed. The amount of the provision and determination of its realisation time shall be based on the management's evaluations. Long-term provisions are recorded on the balance sheet in the sum of the present value of provision-related discounted disburse-ments in case of significant discounting influence. Discounting is based on the interest rate of similar liabilities in the market.

Expenses of provision realisation are evaluated as of every balance day.

Conditional liabilities are the liabilities, the realisation probability of which is under 50% or the amount of which cannot be reliably evaluated. Records of conditional liabilities are kept off-balance.

#### Corporate income tax

According to the present income tax law, a tax is imposed on the dividends at the rate of 20/80 from the sum paid out as netdividend. The corporate income tax, accompanying the dividend payment, is recorded as a liability and income tax expense at the time of the dividend announcement.

The possible income tax liability amount related to dividend payment is included in Appendix 11.

#### **Income calculation**

Income from the sale of goods shall be recorded in case all significant ownership-related risks have been transferred to the purchaser and the sales income as well as the transaction-related expenses can be reliably determined.

Income from the sale of services is recorded on the basis of the rate-of-completion method, i.e. the income and profit from the service rendering shall be recorded proportionally in the same periods as the expenses related to the service. In case of building contracts, rate of completion is determined by dividing the actual costs related to providing the service by total budgetary costs. In case of projects in which by the balance day the amounts of invoices issued to the customer for contractual work exceed the income share corresponding to the expenses of the project the difference is recorded as a liability on the balance sheet under "Customer payables". On the other hand, in case the amounts of invoices issued to the customer for contractual work are smaller than the income share corresponding to the expenses of the project, the difference is recorded as a receivable on the balance sheet under "Amounts due from customers". In case the total expenses arising from the rendering of services exceed the income from the rendering of services, the anticipated loss shall be recorded in full and immediately in the income statement of the financial period.

Interest earned on the residual funds is recorded as interest income upon receipt.

Income and expense accounting is based on the accrual accounting principle and the matching principle of income and expenses. Interest on arrears is recorded on cash basis as an exception, as their receipts are uncertain.

#### Transactions based on foreign currency

Transactions in foreign currency shall be recorded in bookkeeping in euros at the exchange rate of the European Central Bank on the transaction day. The monetary assets and liabilities, recorded in foreign currency as of 31.12.2015, have been re-evaluated into euros at the exchange rates fixed by the European Central Bank on the balance day. Profits and losses from the transactions in foreign currency are recorded in the income statement as the income and expense of the period.

#### **Related parties**

AS Eesti Gaas treats enterprises or persons or close family members of such persons as related parties provided that one or several of the following conditions are fulfilled:

- the enterprise and AS Eesti Gaas are jointly controlled, the enterprise has control over or significant influence on AS Eesti Gaas, the enterprise is controlled by or is under significant influence of AS Eesti Gaas;

- the enterprises over which a member of the management of AS Eesti Gaas (or their close family members) has control or significant influence;

- the enterprises in the management of which are persons (or their close family members) who have control over or significant influence on AS Eesti Gaas;

- the persons (or their close family members) who are either members of the management of AS Eesti Gaas Group or of the parent company or have control over or significant influence on AS Eesti Gaas.

#### Events following the balance day

The Annual Accounting Report includes important circumstances influencing the assessment of assets and liabilities, which occurred in the period between the balance date of December 31, 2015 and the date of compiling the report, but which are related to the transactions taken place in the accounting period or earlier periods. The reflection of the events after the balance day, but before the adoption of the report depends on whether it is a corrective or non-corrective event.

Corrective event following the balance day confirms the cicumstances existing on the balance day and its influence shall be reflected on the balance sheet and in the income statement of the fiscal year.

Non-corrective event following the balance day does not provide evidence of the circumstances existing on the balance day and in case of the occurrence of non-corrective events, they shall be included in the appendices to the annual report.

### Appendix 2. Cash and Bank

|                     |            | thousand EUR |
|---------------------|------------|--------------|
|                     | 31.12.2015 | 31.12.2014   |
| Cash in hand        | 8          | 11           |
| Clearing accounts   | 4 790      | 697          |
| Deposits            | 6 350      | 8 933        |
| TOTAL CASH AND BANK | 11 148     | 9 641        |



|   |            | thousand EUR |
|---|------------|--------------|
|   | 31.12.2015 | 31.12.2014   |
| Accounts receivable for natural gas           | 14 777     | 30 599       |
| Other accounts receivable                     | 1 364      | 1 320        |
| Amounts due from customers                    | 108        | 299          |
| Doubtful receivables                          | -1 180     | -242         |
| TOTAL CUSTOMER RECEIVABLES                    | 15 069     | 31 976       |
|   |            |              |
| DOUBTFUL RECEIVABLES AS OF 31.12.2013         |            | -450         |
| In the period of 01.01.2014 – 31.12.2014:     |            |              |
| Doubtful receivables                          |            | 223          |
| Doubtful receivables written off additionally |            | -74          |
| Collected earlier doubtful accounts           |            | 59           |
| DOUBTFUL RECEIVABLES AS OF 31.12.2014         |            | -242         |
| In the period of 01.01.2015 – 31.12.2015:     |            |              |
| Doubtful receivables                          |            | 36           |
| Doubtful receivables written off additionally |            | 1 017        |
| Collected earlier doubtful accounts           |            | 43           |
| DOUBTFUL RECEIVABLES AS OF 31.12.2015         |            | -1 180       |
|   |            |              |

## Appendix 4. Other Receivables

|                                     |       | thousa | nd EUR |
|-------------------------------------|-------|--------|--------|
| 31.12                               | .2015 | 31.1   | 2.2014 |
| Short-term receivables (guarantees) | 62    |        | 1      |
| Loans to employees                  | 4     |        | 12     |
| TOTAL OTHER RECEIVABLES             | 66    |        | 13     |

## Appendix 5. Prepaid Expenses

|                            | thousand EUR |            |
|----------------------------|--------------|------------|
|                            | 31.12.2015   | 31.12.2014 |
| Rent prepayment            | 0            | 54         |
| Prepayment for IT services | 48           | 38         |
| Prepaid insurance expenses | 18           | 23         |
| Other prepaid expenses     | 16           | 4          |
| TOTAL PREPAID EXPENSES     | 82           | 119        |

## Appendix 6. Inventories

|  |            | thousand EUR |
|--|------------|--------------|
|  | 31.12.2015 | 31.12.2014   |
| Natural gas reserve at the storage in Latvia | 28 134     | 0            |
| Materials and spare parts of the gas network | 496        | 154          |
| Other goods and materials                    | 413        | 615          |
| TOTAL INVENTORIES                            | 29 043     | 769          |

The total natural gas reserve, which is recorded on the balance sheet under "Inventories", is stored in the Latvian natural gas storage and deposited into the storage with liability to AS Latvijas Gaze. The write-down of the natural gas reserve to the forecasted net realisable value in the amount of EUR 1, 400 thousand was made in the financial year. Illiquid and physically and morally depreciated materials were written down in the amount of EUR 72 thousand in the financial year. No write-downs or write-offs were made in 2014.

## Appendix 7. Noncurrent Assets

#### **TANGIBLE ASSETS**

|   | Land and<br>buildings | Facilities | Machinery<br>and<br>equipment | Other | Total   |
|---|-----------------------|------------|-------------------------------|-------|---------|
| ACQUISITION COST                          |                       |            |                               |       |         |
| Acquisition cost as of 31.12.2014         | 4 925                 | 77 479     | 15 088                        | 151   | 97 643  |
| Acquisitions and improvements             | 289                   | 3 331      | 975                           | 1     | 4 596   |
| Reclassifications                         | 0                     | -25        | 25                            | 0     | 0       |
| Sales and write-offs                      | 0                     | 0          | -761                          | -4    | -765    |
| Acquisition cost as of 31.12.2015         | 5 2 1 4               | 80 785     | 15 327                        | 148   | 101 474 |
|   |                       |            |                               |       |         |
| ACCUMULATED DEPRECIATION                  | 4.070                 |            |                               |       |         |
| Accumulated depreciation as of 31.12.2014 | 1 878                 | 25 386     | 11 344                        | 151   | 38 759  |
| Depreciation in the fiscal period         | 126                   | 3 208      | 902                           | 1     | 4 237   |
| Reclassifications                         | 0                     | -8         | 8                             | 0     | 0       |
| Sales and write-offs                      | 0                     | 0          | -757                          | -4    | -761    |
| Accumulated depreciation as of 31.12.2015 | 2 004                 | 28 586     | 11 497                        | 148   | 42 235  |
| CONSTRUCTION AND RECONSTRUCTION IN        | PROGRESS              |            |                               |       |         |
| Balance as of 31.12.2014                  | 21                    | 162        | 25                            | 0     | 208     |
| Construction and repairs                  | 48                    | 3 866      | 816                           | 0     | 4 730   |
| Completed construction and repairs        | -39                   | -4 027     | -826                          | 0     | -4 892  |
| Balance as of 31.12.2015                  | 30                    | 1          | 15                            | 0     | 46      |
|   |                       |            |                               |       |         |
| RESIDUAL VALUE                            |                       |            |                               |       |         |
| Residual value as of 31.12.2014           | 3 068                 | 52 255     | 3 769                         | 0     | 59 092  |
| Residual value as of 31.12.2015           | 3 240                 | 52 200     | 3 845                         | 0     | 59 285  |

## Appendix 8. Financial and Operating Lease

#### Company as a lessee

The company has rented under the operating lease conditions transportation vehicles and equipment. Rent expenses amounted to EUR 318 thousand in 2015 (EUR 394 thousand in 2014). Rental payments are paid monthly.

#### Company as a lessor

Rental income from the partial lease of the buildings belonging to AS Eesti Gaas under the operating lease conditions amounted to EUR 128 thousand in the 2015 fiscal year (EUR 151 thousand in 2014). According to the management's assessments, the rental income in future years is anticipated to remain in the same limits as in 2015.

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thousand EUR

#### **INTANGIBLE ASSETS**

IT systems, PC software, development expenses

| ACQUISITION COST                          |         |
|---|---------|
| Acquisition cost as of 31.12.2014         | 3 795   |
| Acquisitions                              | 564     |
| Sales and write-offs                      | -41     |
| Acquisition cost as of 31.12.2015         | 4 3 1 8 |
|   |         |
| ACCUMULATED DEPRECIATION                  |         |
| Accumulated depreciation as of 31.12.2014 | 2 629   |
| Depreciation in the fiscal period         | 369     |
| Sales and write-offs                      | -41     |
| Accumulated depreciation as of 31.12.2015 | 2 957   |
|   |         |
| RESIDUAL VALUE                            |         |
| Residual value as of 31.12.2014           | 1 166   |
| Residual value as of 31.12.2015           | 1 361   |

#### Other shares and securities

Twelve shares of the Rocca al Mare Suurhall AS for the value of EUR 58 thousand are recorded on the balance sheet of the financial year and of earlier years under "Long-time financial investments".

## Appendix 9. Debt Obligations

|                                |            | thous | sand EUR |
|--------------------------------|------------|-------|----------|
|                                | 31.12.2015 | 31    | .12.2014 |
| Value added tax                | 1 963      |       | 5 279    |
| Natural gas excise duty        | 945        |       | 1 062    |
| Personal income tax            | 112        |       | 89       |
| Social tax                     | 199        |       | 155      |
| Unemployment insurance premium | 10         |       | 10       |
| Funded pension premium         | 7          |       | 7        |
| Income tax on fringe benefits  | 4          |       | 3        |
| TOTAL DEBT OBLIGATIONS         | 3 240      |       | 6 605    |

## Appendix 10. Loan Commitments and Provisions

|                        |                        |                          |                  |                | thousand EUR          |
|------------------------|------------------------|--------------------------|------------------|----------------|-----------------------|
| BANK LOANS             | ;                      |                          |                  |                |                       |
| Underlying<br>currency | Due date<br>of payment | Balance<br>31.12.2013    | Loan<br>received | Loan<br>repaid | Balance<br>31.12.2014 |
| SEB Bank, rev          | volving credit line    | loan, financing of curre | ent assets       |                |                       |
| EUR                    | 06.12.16               | 0                        | 8 500            | 5 500          | 3 000                 |
| SEB Bank, sto          | oring natural gas i    | nto the Latvian storage  |                  |                |                       |
| EUR                    | 30.09.14               | 0                        | 30 000           | 30 000         | 0                     |
| <b>TOTAL 2014</b>      |                        | 0                        | 38 500           | 35 500         | 3 000                 |
|                        |                        | Balance<br>31.12.2014    |                  |                | Balance<br>31.12.2015 |
| SEB Bank, rev          | volving credit line    | loan, financing of curre | ent assets       |                |                       |
| EUR                    | 06.12.16               | 3 000                    | 3 000            | 6 000          | 0                     |
| SEB Bank, sto          | oring natural gas i    | nto the Latvian storage  |                  |                |                       |
| EUR                    | 27.12.15               | 0                        | 23 500           | 23 500         | 0                     |
| EUR                    | 28.09.16               | 0                        | 45 000           | 0              | 45 000                |
| <b>TOTAL 2015</b>      |                        | 3 000                    | 71 500           | 29 500         | 45 000                |

The annual interest rate of loans is equal to 0.29-0.47%.

In the 2015 financial year two loan agreements were concluded with AS SEB Bank to finance the purchasing of natural gas into the Latvian storage and one of the loans was repaid on time.

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thousand EUR

#### SHORT-TERM AND LONG-TERM PROVISIONS

|   | Balance<br>31.12.2014 | Increasing the provision | Using<br>the provision | Balance<br>31.12.2015 |
|---|-----------------------|--------------------------|------------------------|-----------------------|
| Short-term provisions   |                       |                          |                        |                       |
| Provision for pension   | 31                    | 30                       | -31                    | 30                    |
| Provision for guarantee   | 6                     | 0                        | -1                     | 5                     |
| Provision to cover the loss on gas sales                        | 3 000                 | 2 985                    | -3 000                 | 2 985                 |
| TOTAL SHORT-TERM PROVISIONS                                     | 3 0 3 7               | 3 015                    | -3 032                 | 3 020                 |
| Long-term provisions  |                       |                          |                        |                       |
| Provision for pension   | 122                   | 0                        | 0                      | 122                   |
| Provision for guarantee   | 0                     | 50                       | 0                      | 50                    |
| Provision for dismissal of members of the<br>Board of Directors | 643                   | -132                     | -7                     | 504                   |
| TOTAL LONG-TERM PROVISIONS                                      | 765                   | -82                      | -7                     | 676                   |
| TOTAL PROVISIONS  | 3 802                 | 2 933                    | -3 039                 | 3 696                 |

Short-term provisions related to provision for pension recorded on the balance sheet as of December 31, 2015 and December 31, 2014 are formed of pension liabilities payable in 2016 and paid in 2015. Provision for guarantee is formed to cover potential guarantee expenses arising from construction contracts. A short-term provision formed in 2014 to cover the potential loss on gas sales was realized as of the end of 2015 and taken into use to diminish the natural gas purchase expenses.

AS Eesti Gaas did not purchase 91 million m<sup>3</sup> of natural gas due to be purchased under the gas import agreement valid until 31.12.2015. Since the purchase price of such volume of natural gas would have been higher than the selling price of the same volume of natural gas when reselling it, AS Eesti Gaas formed a provision in the amount of EUR 2, 985 thousand as of 31.12.2015 to cover the loss arising from the terms of the agreement. The size of the provision was determined proceeding from the anticipated natural gas purchase and selling prices on the basis of the futures prices on the liquid fuels market. On January 29, 2016, AS Eesti Gaas concluded a new gas import agreement with PAO Gazprom (see Appendix 22) as a result of which the obligation of purchasing 91 million m<sup>3</sup> of natural gas was annulled. As the provision had been formed to cover the loss when reselling the given volume of natural gas, AS Eesti Gaas annulled the provision in January, 2016.

Long-term provisions include pension liabilities and dismissal compensations for members of the Board of Directors pursuant to the valid terms and conditions of the contracts. Long-term provisions are recorded at undiscounted value due to a negligible influence of discounting.

## Appendix 11. Owners' Equity

#### Share capital

In compliance with its Articles of Association the share capital of AS Eesti Gaas amounts to EUR 9, 919 thousand, divided into 4, 338, 544 nominal shares, which have been issued. The company has two types of shares: A- and B-type registered shares, whereas the total sum of the nominal values of B-type shares shall not exceed 28% of the share capital.

The number of A-type shares is 721, 843 and the nominal value of each share is EUR 10. Each share grants one hundred votes to its owner at the general meeting of shareholders. In case of the dispossession of shares, other A-type shareholders have the preemptive purchase right.

The number of B-type shares is 27, 006, 565 and the nominal value of each share is EUR 0.1. Each share grants one vote to its owner at the general meeting of shareholders. B-type shares are freely tradable.

The share registry is kept electronically at the Central Depository of Securities.

The total amount of the share capital of EUR 9, 919 thousand includes, both, as of the beginning of the year and the end of the year:

- A-type shares in the amount of EUR 7, 218 thousand, which totals 72.77% of the company's share capital;

- B-type shares in the amount of EUR 2, 701 thousand, which totals 27.23% of the company's share capital.

#### Legal reserve capital

A legal reserve capital is formed in compliance with the requirements specified in the Commercial Code of the Republic of Estonia. The size of the reserve capital is foreseen in the Articles of Association and it cannot be smaller than 1/10 of the share capital.

The legal reserve capital amounts to EUR 992 thousand, both, at the beginning of the fiscal year and as of 31.12.2015, i.e. 1/10 of the share capital. No provisions from net profit were transferred into the legal reserve capital in the fiscal year.

#### Appendix 12. Sales Income

|  | thousand EUN |         |  |
|--|--------------|---------|--|
|  | 2015         | 2014    |  |
| Gas sales                              | 105 795      | 175 085 |  |
| Sale of gas network service            | 15 725       | 16 303  |  |
| Sale of constuction service            | 2 060        | 2 443   |  |
| Sale of compressed gas                 | 1 540        | 858     |  |
| Sale of electricity                    | 339          | 402     |  |
| Sale of gas appliances and other goods | 211          | 217     |  |
| Other services                         | 687          | 2 048   |  |
| TOTAL                                  | 126 357      | 197 356 |  |

thousand ELIR

100% of the sales income was earned in the Republic of Estonia (99.46% in 2014).

#### Profit distribution

Disregarding the amount on the balance sheet under "Retained earnings from the revaluation of noncurrent assets", the owners would have a tax liability of EUR 6, 830 thousand upon announcing the maximum amount of dividends to be paid.

## Retained earnings from the revaluation of noncurrent assets

A revaluation of the natural gas pipelines, acquired in 1995 or earlier, was performed as of 31.12.2004, and the results of the revaluation were recorded on the balance sheet under "Retained earnings from the revaluation of noncurrent assets". Due to the complete removal of the transmission and transit network from the balance sheet of AS Eesti Gaas in 2014 the entry for the retained earnings from the revaluation of noncurrent assets was recorded under "Retained earnings" in the amount of EUR 1, 451 thousand for all revaluated assets of the transmission network and in the amount of EUR 798 thousand for the assets of the distribution network, a total of EUR 2, 249 thousand. An entry related to the assets of the distribution network in the amount of EUR 797 thousand was recorded in compliance with the profit distribution proposal in 2015. These amounts reflect the difference between the depreciation based on the carrying cost of the revaluated natural gas pipelines as of 31.12.2004 and the depreciation based on their initial acquisition cost before the revaluation was performed.

### Appendix 13. Other Revenue

|   | thousand EUR |      |
|---|--------------|------|
|   | 2015         | 2014 |
| Fines and penalties                       | 5            | 11   |
| Income from the sale of noncurrent assets | 51           | 81   |
| Other revenue                             | 520          | 95   |
| TOTAL                                     | 576          | 187  |

## Appendix 14. Goods, Raw Materials and Services

|                                     | thousand E |         |
|-------------------------------------|------------|---------|
|                                     | 2015       | 2014    |
| Natural gas                         | 100 948    | 165 444 |
| Other goods, materials and services | 11 761     | 11 767  |
| Fuels and energy                    | 1 017      | 831     |
| TOTAL                               | 113 726    | 178 042 |

## Appendix 15. Other Operating Expenses

|  |       | thousand EUR |
|--|-------|--------------|
|  | 2015  | 2014         |
| Advertising expenses                                       | 119   | 118          |
| Office and communication expenses                          | 309   | 337          |
| Taxes and fees   | 116   | 108          |
| Business-related travel and training expenses              | 100   | 171          |
| Repair, security and maintenance expenses of the buildings | 529   | 530          |
| Transport maintenance and transportation service expenses  | 63    | 78           |
| Insurance expenses   | 61    | 61           |
| Loan expenses and bank transaction fees                    | 92    | 51           |
| IT-related services  | 398   | 366          |
| Audit, legal and counselling services                      | 378   | 234          |
| Expenses of doubtful receivables                           | 977   | 16           |
| Other expenses   | 498   | 401          |
| TOTAL  | 3 640 | 2 471        |

## Appendix 16. Staff Costs

|                             | the     |       |
|-----------------------------|---------|-------|
|                             | 2015    | 2014  |
| Wages and salaries          | 5 048   | 5 340 |
| Social security costs       | 1 674   | 1 760 |
| TOTAL STAFF COSTS           | 6 7 2 2 | 7 100 |
|                             |         |       |
| Average number of employees | 222     | 233   |

## Appendix 17. Other Business Expenses

|   |      | thousand EUR |
|---|------|--------------|
|   | 2015 | 2014         |
| Loss from the sale and liquidation of noncurrent assets | 3    | 0            |
| Paid membership fees and donations                      | 56   | 68           |
| Other expenses  | 27   | 26           |
| TOTAL   | 86   | 94           |

## Appendix 18. Transactions with Related Parties

Although AS EG Võrguteenus demerged from the AS Eesti Gaas Group on January 02, 2014, it could still be regarded as a related party since it was under the control of the owners of AS Eesti Gaas in 2014. Therefore, the present appendix includes transactions of AS Eesti Gaas and its subsidiaries with AS EG Võrguteenus in 2014. On January 02, 2015 AS EG Võrguteenus emerged from the control of the owners of AS Eesti Gaas and therefore it is not considered a related party by AS Eesti Gaas anymore.

E.ON Ruhrgas International GmbH transferred all its shares to Fortum Heat and Gas OY in 2014. AS Eesti Gaas did not regard E.ON Ruhrgas International GmbH as a related party in the 2015 fiscal year and, as a result, transactions between these companies are not included in the present appendix.

The following transactions were performed with the related parties in the fiscal year:

|                       |             |         |         | thousand           | IEUR               |
|-----------------------|-------------|---------|---------|--------------------|--------------------|
| Purchase transactions | Content     | 2015    | 2014    | Balance 31.12.2015 | Balance 31.12.2014 |
| OAO Gazprom           | Natural gas | 120 636 | 126 651 | 794                | 21 362             |
| AS EG Võrguteenus     | Service     | 0       | 7 937   | 0                  | 1 237              |
|                       | Material    | 0       | 13      | 0                  | 0                  |
| TOTAL                 |             | 120 636 | 134 601 | 794                | 22 599             |

| Sales transactions            | Content           | 2015 | 2014  | Balance 31.12.2015 | Balance 31.12.2014 |
|-------------------------------|-------------------|------|-------|--------------------|--------------------|
| OAO Gazprom                   | Service           | 890  | 1 052 | 0                  | 41                 |
| E.ON Ruhrgas International AG | Service           | 0    | 9     | 0                  | 1                  |
| AS EG Võrguteenus             | Noncurrent assets | 0    | 2 300 | 0                  | -                  |
|                               | Service           | 0    | 1 105 | 0                  | 13                 |
|                               | Natural gas       | 0    | 196   | 0                  | 21                 |
| TOTAL                         |                   | 890  | 4 662 | 0                  | 76                 |

Transactions related to purchasing natural gas from OAO Gazprom are recorded under "Inventories" (Appendix 6) on the consolidated balance sheet and under "Goods, Raw Materials and Services" (Appendix 14) in the income statement. Services and material purchased from EG Võrguteenus are recorded under "Goods, Raw Materials and Services" (Appendix 14) and under "Other Operating Expenses" (Appendix 15) in the income statement.

Sales transactions rendered to OAO Gazprom constitute natural gas transit service mediation and are recorded in the net amount in the income statement.

The calculated remunerations of the members of the Board of Directors and the Supervisory Board amounted to EUR 710 thousand in the fiscal year (EUR 916 thousand in 2014) and the balance totalled EUR 34 thousand as of 31.12.2015 (EUR 45 thousand as of 31.12.2014).

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## Appendix 19. Unconsolidated Main Statement of the Parent Company Unconsolidated Balance Sheet of the Parent Company thousand EUR

|   |            | thousand EUR |
|---|------------|--------------|
| ASSETS  | 31.12.2015 | 31.12.2014   |
| CURRENT ASSETS  |            |              |
| Cash at bank and in hand  | 10 176     | 8 990        |
| Customer receivables  | 14 690     | 30 498       |
| Receivables from companies belonging to the consolidation group | 1 230      | 1 633        |
| Other short-terms receivables                                   | 1          | 7            |
| Prepaid/refundable deferred expenses                            | 10         | 45           |
| Inventories   | 28 134     | 0            |
| TOTAL CURRENT ASSETS  | 54 241     | 41 173       |
| NONCURRENT ASSETS   |            |              |
| Long-term financial investments                                 | 2 222      | 723          |
| Tangible assets   | 58 327     | 58 202       |
| Intangible assets   | 1 346      | 1 146        |
| TOTAL NONCURRENT ASSETS   | 61 895     | 60 071       |
| TOTAL ASSETS  | 116 136    | 101 244      |
| LIABILITIES AND OWNERS' EQUITY                                  |            |              |
| CURRENT LIABILITIES   |            |              |
| Debt obligations  | 45 000     | 3 000        |
| Customer prepayments for goods and services                     | 234        | 208          |
| Supplier payables   | 1 311      | 21 624       |
| Payables to companies belonging to the consolidation group      | 3 546      | 3 269        |
| Tax liabilities   | 1 908      | 4 853        |
| Accrued expenses  | 1 058      | 362          |
| Short-term provisions   | 3 015      | 3 031        |
| Other deferred income   | 181        | 761          |
| TOTAL CURRENT LIABILITIES                                       | 56 253     | 37 108       |
| NONCURRENT LIABILITIES  |            |              |
| Long-term provisions  | 426        | 553          |
| TOTAL NONCURRENT LIABILITIES                                    | 426        | 553          |
| TOTAL LIABILITIES   | 56 679     | 37 661       |
| OWNERS' EQUITY  |            |              |
| Share capital (nominal value)                                   | 9 9 1 9    | 9 919        |
| Share premium   | 4 857      | 4 857        |
| Reserves  | 1 050      | 1 050        |
| Retained earnings   | 33 190     | 30 838       |
| Retained earnings from the revaluation of noncurrent assets     | 9 607      | 10 404       |
| Net profit for the financial year                               | 834        | 6 515        |
| TOTAL OWNERS' EQUITY  | 59 457     | 63 583       |
| TOTAL LIABILITIES AND OWNERS' EQUITY                            | 116 136    | 101 244      |

## Unconsolidated Income Statement of the Parent Company

thousand EUR

|  | 2015    | 2014    |
|--|---------|---------|
|  | 2015    | 2014    |
| REVENUE  |         |         |
| Sales income                                     | 130 338 | 201 519 |
| Other revenue                                    | 57      | 179     |
| Total revenue                                    | 130 395 | 201 698 |
|  |         |         |
| EXPENSES   |         |         |
| Goods, raw materials and services                | 118 730 | 183 138 |
| Miscellaneous operating expenses                 | 2 026   | 1 962   |
| Staff costs                                      |         |         |
| a) wages and salaries                            | 2 395   | 2 711   |
| b) social security taxes                         | 789     | 883     |
| Depreciation and impairment of noncurrent assets | 4 289   | 3 765   |
| Other business expenses                          | 78      | 87      |
| Total expenses                                   | 128 307 | 192 546 |
| OPERATING PROFIT                                 | 2 088   | 9 152   |
| OPERAIING PROFIL                                 | 2 000   | 9152    |
| FINANCIAL INCOME AND EXPENSES                    |         |         |
| a) interest expense                              | 48      | 42      |
| b) other financial income and expenses           | 34      | 42      |
| Total financial income and expenses              | -14     | 0       |
|  |         |         |
| PROFIT FROM ECONOMIC OPERATIONS                  | 2 074   | 9 1 5 2 |
| PROFIT BEFORE TAXES                              | 2 074   | 9 152   |
| Income tax                                       | 1 240   | 2 637   |
|  |         |         |
| NET PROFIT FOR THE FINANCIAL YEAR                | 834     | 6 515   |

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## Unconsolidated Cash Flow Statement of the Parent Company

thousand EUR

| CASH FLOWS FROM OPERATIONSNet profit for the financial year2 0889 152Value adjustments03 765Profit(), loss from the sale of noncurrent assets3 3-73Loss from the write-off of noncurrent assets21Discount of inventories140006Formation and adjustment of provisions-1123 031Change in business-related receivables16 253-5 133Change in inventory-29 53434 874Change in business-related receivables-2 2892-30 462Interest received4756Calculatory corporate income tax-1 240-2 637Total cash flows from operations-29 73212 574CASH FLOWS FROM INVESTING ACTIVITIESAcquisition of long-term financial investments-1 500020Acquisition of noncurrent assets-5 303-6 075-6 071-3 029Connection fees received697675-5 0310Sale of noncurrent assets-5 10-3 029-0 0110Paid dividends-4 960-9 019-9 01-9 01Paid dividends-4 960-9 019-9 01-0 01-0 01Paid dividends-4 960-9 019-0 01-0 01 <th></th> <th>2015</th> <th>2014</th> <th>Appendix</th> |  | 2015    | 2014    | Appendix |
|--|--|---------|---------|----------|
| Value adjustmentsDepreciation and impairment of noncurrent assets4 2893 765Profit(-), loss from the sale of noncurrent assets-33-73Loss from the write-off of noncurrent assets21Discount of inventories1 40006Formation and adjustment of provisions-1123 031Change in business-related receivables16 253-5 133Change in inventory-29 53434 874Change in business-related receivables16 253-5 133Change in business-related liabilities-22 892-30 462Interests received4756Calculatory corporate income tax-1 240-2 637Total cash flows from operations-29 73212 574CASH FLOWS FROM INVESTING ACTIVITIESAcquisition of noncurrent assets-5 303-6 075Sale of noncurrent assets352 371Total cash flows from investing activities-6 071-3 029CASH FLOWS FROM FINANCING ACTIVITIESLoans71 50038 50010Redeemed loans-29 500-35 50010Paid interests-51-55-55Paid dividends-4 960-9 919-55Paid dividends-4 960-9 919-55P                                   | CASH FLOWS FROM OPERATIONS                                     |         |         |          |
| Depreciation and impairment of noncurrent assets4 2893 765Profit(-), loss from the sale of noncurrent assets-33-73Loss from the write-off of noncurrent assets21Discount of inventories1 40006Formation and adjustment of provisions-1123 031Change in business-related receivables16 253-5 133Change in inventory-29 25434 874Change in business-related receivables-2 637Total cash flows from operations-22 892-30 462Interests received4756Calculatory corporate income tax-1 240-2 637Total cash flows from operations-29 73212 574CASH FLOWS FROM INVESTING ACTIVITIESAcquisition of long-term financial investments-1 5000Acquisition of noncurrent assets-5 303-6 075Sale of noncurrent assets-352 371Total cash flows from investing activities-6 071-3 029CASH FLOWS FROM FINANCING ACTIVITIES   | Net profit for the financial year                              | 2 088   | 9 1 5 2 |          |
| Profit(-), loss from the sale of noncurrent assets-33-73Loss from the write-off of noncurrent assets21Discount of inventories140006Formation and adjustment of provisions-1123031Change in business-related receivables16 253-5 133Change in inventory-29 53434 874Change in business-related liabilities-22 892-30 462Interests received4756Calculatory corporate income tax-1 240-2 637Total cash flows from operations-29 73212 574CASH FLOWS FROM INVESTING ACTIVITIESAcquisition of long-term financial investments-1 500020Acquisition of noncurrent assets-5 303-6 0755Sale of noncurrent assets-352 3711Total cash flows from investing activities-6 071-3 029-30 50010Redeemed loans-29 500-35 50010Paid interests-51-55-55Paid dividends-4 960-9 919-55Paid dividends-56 989<   | Value adjustments  |         |         |          |
| Profit(-), loss from the sale of noncurrent assets-33-73Loss from the write-off of noncurrent assets21Discount of inventories140006Formation and adjustment of provisions-1123031Change in business-related receivables16 253-5 133Change in inventory-29 53434 874Change in business-related liabilities-22 892-30 462Interests received4756Calculatory corporate income tax-1 240-2 637Total cash flows from operations-29 73212 574CASH FLOWS FROM INVESTING ACTIVITIESAcquisition of long-term financial investments-1 500020Acquisition of noncurrent assets-5 303-6 0755Sale of noncurrent assets-352 3711Total cash flows from investing activities-6 071-3 029-30 50010Redeemed loans-29 500-35 50010Paid interests-51-55-55Paid dividends-4 960-9 919-55Paid dividends-56 989<   | Depreciation and impairment of noncurrent assets               | 4 289   | 3 765   |          |
| Discount of inventories140006Formation and adjustment of provisions-1123 031Change in business-related receivables16 253-5 133Change in inventory-29 53434 874Change in business-related liabilities-22 892-30 462Interests received4756Calculatory corporate income tax-1 240-2 637Total cash flows from operations-29 73212 574CASH FLOWS FROM INVESTING ACTIVITIESAcquisition of long-term financial investments-1 500020Acquisition of noncurrent assets-5 303-6 0755Sale of noncurrent assets352 37130 29CASH FLOWS FROM FINANCING ACTIVITIESLoans71 50038 50010Redeemed loans-29 500-35 50010Paid interests-51-555Paid dividends-4 960-9 91910Paid dividends-4 960-9 919-Total cash flows from financing activities36 989-6 971Cash and its equivalents at the beginning<br>of the fiscal period8 9906 419Change in cash and its equivalents1 1862 571   |  | -33     | -73     |          |
| Formation and adjustment of provisions1123.03Change in business-related receivables16.253-5.133Change in inventory-29.53434.874Change in business-related liabilities-22.892-30.462Interests received4756Calculatory corporate income tax-1.1240-2.637Total cash flows from operations-29.73212.574CASH FLOWS FROM INVESTING ACTIVITIESAcquisition of long-term financial investments-1.500020Acquisition of noncurrent assets-5.303-6.0756075Connection fees received69767553le of noncurrent assets352.371Total cash flows from investing activities-6.071-3.029010Redeemed loans-29.500-35.50010Paid dividends-4.960-9.919-55510Paid dividends-4.960-9.919-555671Total cash flows from financing activities36.989-6.974-75Cash and its equivalents at the beginning<br>of the fiscal period8.9906.4196Change in cash and its equivalents1.1862.571-75   | Loss from the write-off of noncurrent assets                   | 2       | 1       |          |
| Change in business-related receivables16 253-5 133Change in inventory-29 53434 874Change in business-related liabilities-22 892-30 462Interests received4756Calculatory corporate income tax-1 240-2 637Total cash flows from operations-29 73212 574CASH FLOWS FROM INVESTING ACTIVITIESAcquisition of long-term financial investments-1 500020Acquisition of noncurrent assets-5 303-6 075675Connection fees received69767538 2 3717Total cash flows from investing activities-6 071-3 0290CASH FLOWS FROM FINANCING ACTIVITIESUans71 50038 50010Redeemed loans-29 500-35 5001091910Paid interests-51-555591411862 571Total cash flows from financing activities36 989-6 974641911862 571Cash and its equivalents at the beginning of the fiscal period8 9906 41911862 571   | Discount of inventories  | 1 400   | 0       | 6        |
| Change in inventory-29 53434 874Change in business-related liabilities-22 892-30 462Interests received4756Calculatory corporate income tax-1 240-2 637Total cash flows from operations-29 73212 574CASH FLOWS FROM INVESTING ACTIVITIESAcquisition of long-term financial investments-1 500020Acquisition of noncurrent assets-5 303-6 075675Connection fees received697675316 of noncurrent assets23 71Total cash flows from investing activities-6 071-3 0290CASH FLOWS FROM FINANCING ACTIVITIESCASH FLOWS FROM FINANCING ACTIVITIES010Loans71 50038 50010Redeemed loans-29 500-35 50010Paid interests-51-55-55Paid dividends-4 960-9 919-Total cash flows from financing activities36 989-6 974Total cash flows from financing activities36 989-6 419Cash and its equivalents at the beginning of the fiscal period8 9906 419Change in cash and its equivalents1 1862 571  | Formation and adjustment of provisions                         | -112    | 3 031   |          |
| Change in business-related liabilities-22 892-30 462Interests received4756Calculatory corporate income tax-1 240-2 637Total cash flows from operations-29 73212 574CASH FLOWS FROM INVESTING ACTIVITIESAcquisition of long-term financial investments-1 500020Acquisition of noncurrent assets-5 303-6 075675Connection fees received69767553le of noncurrent assets352 371Total cash flows from investing activities-6 071-3 029700CASH FLOWS FROM FINANCING ACTIVITIES-29 500-35 50010Redeemed loans-29 500-35 50010Paid interests-51-55-55Paid dividends-4 960-9 919-51Total cash flows from financing activities36 989-6 974TOTAL CASH FLOWS1 1862 571Cash and its equivalents at the beginning of the fiscal period8 9906 419Change in cash and its equivalents1 1862 571   | Change in business-related receivables                         | 16 253  | -5 133  |          |
| Interests received4756Calculatory corporate income tax-1 240-2 637Total cash flows from operations-29 73212 574CASH FLOWS FROM INVESTING ACTIVITIES  | Change in inventory  | -29 534 | 34 874  |          |
| Calculatory corporate income tax1 240-2 637Total cash flows from operations-29 73212 574CASH FLOWS FROM INVESTING ACTIVITIES   | Change in business-related liabilities                         | -22 892 | -30 462 |          |
| Carceletics, for period matrix19101910Total cash flows from operations-29 73212 574CASH FLOWS FROM INVESTING ACTIVITIESAcquisition of long-term financial investments-1 500020Acquisition of noncurrent assets-5 303-6 075Connection fees received697675Sale of noncurrent assets352 371Total cash flows from investing activities-6 071-3 029CASH FLOWS FROM FINANCING ACTIVITIESLoans71 50038 50010Redeemed loans-29 500-35 50010Paid interests-51-55Paid dividends-4 960-9 919Total cash flows from financing activities36 989-6 974TOTAL CASH FLOWS1 1862 571Cash and its equivalents at the beginning<br>of the fiscal period8 9906 419Change in cash and its equivalents1 1862 571   | Interests received   | 47      | 56      |          |
| CASH FLOWS FROM INVESTING ACTIVITIESAcquisition of long-term financial investments-1 500020Acquisition of noncurrent assets-5 303-6 075-6 075Connection fees received697675-3 2371Total cash flows from investing activities-6 071-3 029-CASH FLOWS FROM FINANCING ACTIVITIESLoans71 50038 50010Redeemed loans-29 500-35 50010Paid interests-51-55-55Paid dividends4 960-9 919-Total cash flows from financing activities36 989-6 974Total cash flows from financing activities1 1862 571Cash and its equivalents at the beginning<br>of the fiscal period1 1862 571Change in cash and its equivalents1 1862 571   | Calculatory corporate income tax                               | -1 240  | -2 637  |          |
| Acquisition of long-term financial investments-1 500020Acquisition of noncurrent assets-5 303-6075Connection fees received697675Sale of noncurrent assets352 371Total cash flows from investing activities-6 071-3 029CASH FLOWS FROM FINANCING ACTIVITIESLoans71 50038 50010Redeemed loans-29 500-35 50010Paid interests-51-55-51Paid dividends-4 960-9 919-51Total cash flows from financing activities36 989-6 974Total cash flows from financing activities36 989-6 974Change in cash and its equivalents1 1862 571  | Total cash flows from operations                               | -29 732 | 12 574  |          |
| Acquisition of noncurrent assets-5 303-6 075Connection fees received697675Sale of noncurrent assets352 371Total cash flows from investing activities-6 071-3 029CASH FLOWS FROM FINANCING ACTIVITIESLoans71 50038 50010Redeemed loans-29 500-35 50010Paid interests-51-55-51Paid dividends-4 960-9 919-6 974Total cash flows from financing activities36 989-6 974Cash and its equivalents at the beginning<br>of the fiscal period8 9906 419Change in cash and its equivalents1 1862 571  | CASH FLOWS FROM INVESTING ACTIVITIES                           |         |         |          |
| Connection fees received697675Sale of noncurrent assets352 371Total cash flows from investing activities-6 071-3 029CASH FLOWS FROM FINANCING ACTIVITIESLoans71 50038 50010Redeemed loans-29 500-35 50010Paid interests-51-55-55Paid dividends-4 960-9 919-55Total cash flows from financing activities36 989-6 974Total cash flows from financing activities1 1862 571Cash and its equivalents at the beginning of the fiscal period1 1862 571Change in cash and its equivalents1 1862 571  | Acquisition of long-term financial investments                 | -1 500  | 0       | 20       |
| Sale of noncurrent assets352 371Total cash flows from investing activities-6 071-3 029CASH FLOWS FROM FINANCING ACTIVITIESLoans71 50038 50010Redeemed loans-29 500-35 50010Paid interests-51-55-55Paid dividends-4 960-9 919-6 974Total cash flows from financing activities36 989-6 974Total cash flows from financing activities1 1862 571Cash and its equivalents at the beginning of the fiscal period1 1862 571Change in cash and its equivalents1 1862 571   | Acquisition of noncurrent assets                               | -5 303  | -6 075  |          |
| Total cash flows from investing activities-6 071-3 029CASH FLOWS FROM FINANCING ACTIVITIESLoans71 50038 50010Redeemed loans-29 500-35 50010Paid interests-51-55-51Paid dividends-4 960-9 919-9 19Total cash flows from financing activities36 989-6 974TOTAL CASH FLOWS1 1862 571Cash and its equivalents at the beginning<br>of the fiscal period8 9906 419Change in cash and its equivalents1 1862 571   | Connection fees received                                       | 697     | 675     |          |
| CASH FLOWS FROM FINANCING ACTIVITIESLoans71 50038 50010Redeemed loans-29 500-35 50010Paid interests-51-55Paid dividends-4 960-9 919Total cash flows from financing activities36 989-6 974Total cash flows from financing activitiesTotal cash flows from financing activities1 1862 571Cash and its equivalents at the beginning of the fiscal period1 1862 571Change in cash and its equivalents1 1862 571  | Sale of noncurrent assets                                      | 35      | 2 371   |          |
| Loans71 50038 50010Redeemed loans-29 500-35 50010Paid interests-51-55Paid dividends-4 960-9 919Total cash flows from financing activities36 989-6 974TOTAL CASH FLOWS1 1862 571Cash and its equivalents at the beginning<br>of the fiscal period8 9906 419Change in cash and its equivalents1 1862 571   | Total cash flows from investing activities                     | -6 071  | -3 029  |          |
| Redeemed loans-29 500-35 50010Paid interests-51-55Paid dividends-4 960-9 919Total cash flows from financing activities36 989-6 974Total cash flows from financing activitiesTotal cash flows from financing activities36 989Cash and its equivalents at the beginning of the fiscal period8 9906 419Change in cash and its equivalents1 1862 571   | CASH FLOWS FROM FINANCING ACTIVITIES                           |         |         |          |
| Paid interests-51-55Paid dividends-4 960-9 919Total cash flows from financing activities36 989-6 974TOTAL CASH FLOWS1 1862 571Cash and its equivalents at the beginning<br>of the fiscal period8 9906 419Change in cash and its equivalents1 1862 571  | Loans  | 71 500  | 38 500  | 10       |
| Paid dividends-4 960-9 919Total cash flows from financing activities36 989-6 974TOTAL CASH FLOWS1 1862 571Cash and its equivalents at the beginning<br>of the fiscal period8 9906 419Change in cash and its equivalents1 1862 571  | Redeemed loans   | -29 500 | -35 500 | 10       |
| Total cash flows from financing activities36 989-6 974TOTAL CASH FLOWS1 1862 571Cash and its equivalents at the beginning<br>of the fiscal period8 9906 419Change in cash and its equivalents1 1862 571  | Paid interests   | -51     | -55     |          |
| TOTAL CASH FLOWS1 1862 571Cash and its equivalents at the beginning<br>of the fiscal period8 9906 419Change in cash and its equivalents1 1862 571  | Paid dividends   | -4 960  | -9 919  |          |
| Cash and its equivalents at the beginning<br>of the fiscal period8 9906 419Change in cash and its equivalents1 1862 571  | Total cash flows from financing activities                     | 36 989  | -6 974  |          |
| of the fiscal period1 1862 571Change in cash and its equivalents1 1862 571   | TOTAL CASH FLOWS   | 1 186   | 2 571   |          |
|  | Cash and its equivalents at the beginning of the fiscal period | 8 990   | 6 419   |          |
|  | Change in cash and its equivalents                             | 1 186   | 2 571   |          |
|  | Cash and its equivalents at the end of the fiscal period       | 10 176  | 8 990   |          |

### Unconsolidated Statement of Changes In Owners' Equity of the Parent Company

thousand EUR

|   | Share<br>capital | Share<br>premium | Legal<br>reserve<br>capital | Other<br>reserves |         | Retained<br>earnings<br>from the<br>valuation of<br>urrent assets | Total   |
|---|------------------|------------------|-----------------------------|-------------------|---------|---|---------|
| Balance 31.12.2013  | 9 9 1 9          | 4 857            | 992                         | 58                | 67 837  | 36 424  | 120 087 |
| Net profit of the<br>fiscal period  | -                | -                | -                           | -                 | 6 515   | -   | 6 515   |
| Announced<br>dividends  | -                | -                | -                           | -                 | -9 919  | -   | -9 919  |
| Subsidiary<br>demerger  | -                | -                | -                           | -                 | -29 329 | -23 771   | -53 100 |
| Adjustment of the retained<br>earnings from the revaluation<br>of noncurrent assets | -                | -                | -                           | -                 | +2 249  | -2 249  | -       |
| Balance 31.12.2014  | 9 9 1 9          | 4 857            | 992                         | 58                | 37 353  | 10 404  | 63 583  |
| Net profit of the fiscal period   | -                | -                | -                           | -                 | 834     | -   | 834     |
| Announced<br>dividends  | -                | -                | -                           | -                 | -4 960  | -   | -4 960  |
| Adjustment of the retained<br>earnings from the revaluation<br>of noncurrent assets | -                | -                | -                           | -                 | +797    | -797  | -       |
| Balance 31.12.2015  | 9 9 1 9          | 4 857            | 992                         | 58                | 34 024  | 9 607   | 59 457  |

The adjusted unconsolidated owners' equity of AS Eesti Gaas totalled EUR 59, 583 thousand as of December 31, 2015 (EUR 64, 742 thousand as of December 31, 2014). The adjusted unconsolidated owners' equity is equal to the unconsolidated owners' equity of AS Eesti Gaas minus the carrying amount of the subsidiaries recorded on the balance sheet of AS Eesti Gaas in the amount of EUR 2, 165 thousand as of December 31, 2015 and in the amount of EUR 665 thousand as of December 31, 2014 (See Appendix 20) and plus the value of the holdings in the subsidiaries calculated using the equity method in the amount of EUR 2, 291 thousand as of December 31, 2015 and in the amount of EUR 1, 824 thousand as of December 31, 2014.

## annual report 2015

## Appendix 20. Subsidiaries

thousand EUR

|  | AS EG Ehitus |          |                                  | AS Gaasivõrgud  |            |  |
|--|--------------|----------|----------------------------------|---|------------|--|
| Shares and holdings<br>of the subsidiaries | 31           | .12.2015 | 31.12.2014                       | 31.12.2015  | 31.12.2014 |  |
| Main field of activity                     | Cor          |          | gas, water and<br>wage pipelines | Sale of distribution services through<br>natural gas distribution network |            |  |
| Accounting value                           |              | 2 165    | 665                              | 0   | 0          |  |
| Number of shares                           |              | 216 468  | 66 468                           | 200 000   | 200 000    |  |
| Holding                                    |              | 100 %    | 100 %                            | 100 %   | 100 %      |  |
| The owners' equity of the subs             | idiaries     |          |                                  |   |            |  |
| Share capital                              |              | 2 165    | 665                              | 2 000   | 2 000      |  |
| Share premium                              |              | 2        | 2                                | -   | -          |  |
| Legal reserve capital                      |              | 47       | 47                               | -   | -          |  |
| Retained earnings                          |              | 1        | 262                              | -891  | -147       |  |
| Net profit for the financial year          |              | -1 049   | -261                             | 16  | -744       |  |
| Total owners' equity                       |              | 1 166    | 715                              | 1 125   | 1 109      |  |
| Holding of the parent company              | y            | 100 %    | 100 %                            | 100 %   | 100 %      |  |

AS Eesti Gaas had two 100% subsidiaries in the Republic of Estonia in the fiscal year, viz. AS EG Ehitus and AS Gaasivõrgud. The nominal value of each share of the subsidiaries was EUR 10.

In compliance with the resolution of the Supervisory Board of AS Eesti Gaas a financial investment in the form of a monetary contribution in the amount of EUR 1, 500 thousand was made in the fiscal year in order to increase the share capital of AS EG Ehitus.

## Appendix 21. Demerger Transactions

The balance sheet total of AS Eesti Gaas Group decreased by EUR 55, 343 thousand due to the demerger of AS EG Võrguteenus from the Group on January 02, 2014. The table below illustrates the decrease by balance sheet item groups:

| Current assets | Noncurrent<br>assets | Total assets | Liabilities | Owners'<br>equity | Total liabilities and<br>owners' equity |
|----------------|----------------------|--------------|-------------|-------------------|---|
| 3 505          | 51 838               | 55 343       | 491         | 54 852            | 55 343                                  |

## Appendix 22. Events After the Balance Day

The natural gas purchase agreement concluded between OAO Gazprom and AS Eesti Gaas expired on December 31, 2015 and a new agreement for the years 2016-2018 was concluded on January 29, 2016.

# Shareholders of AS Eesti Gaas

| Type of shares                        |                  | number<br>of shares | share<br>in share capital |
|---------------------------------------|------------------|---------------------|---------------------------|
| A-type shares (nominal value 10 EUR)  |                  | 721 843             | 72,77 %                   |
| B-type shares (nominal value 0.10 EUF | R)               | 27 006 565          | 27,23 %                   |
| The shareholders of AS Eesti Gaas as  | s of 31.05.      | 2016                |                           |
|                                       | A-type<br>shares | B-type<br>shares    |                           |
| Trilini Energy OÜ                     | 721 153          |                     | 88,41 %                   |
| Itera Latvija                         | -                | 9 939 035           | 10,02 %                   |
| Other shareholders                    | 690              | 1 487 500           | 1,57 %                    |
|                                       |                  |                     | 100,00 %                  |

The share capital of AS Eesti Gaas amounts to EUR 9,919 million.

## Supervisory Board of AS Eesti Gaas

31.05.2016

Ain Hanschmidt (Chairman), Aarne Saar, Aleksander Mikheev, Boris Posyagin, Juris Savickis, Eve Pant, Jelena Fedossejeva, Martti Talgre, Viktor Golinskii, Georgy Fokin, Yury Bezzubov

## Board of Directors of AS Eesti Gaas

31.05.2016

Ants Noot (Chairman), Raul Kotov, Sergey Zagrebaylov



KPMG Baltics OŬ Narva mnt 5 Tallinn 10117 Estonia Telephone Fax Internet +372 6 268 700 +372 6 268 777 www.kpmg.ee

#### Independent Auditors' Report

(Translation from the Estonian original)

To the shareholders of AS Eesti Gaas

We have audited the accompanying consolidated financial statements of AS Eesti Gaas ("the Company"), which comprise the consolidated balance sheet as at 31 December 2015, the consolidated statement of income, consolidated statement of changes in equity and consolidated statement of cash flows for the year then ended, and a summary of significant accounting policies and other explanatory information. Audited consolidated financial statements are presented on pages from 5 to 31.

#### Management's Responsibility for consolidated the Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in Estonia, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditors' Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing (Estonia). Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Opinion

In our opinion, the consolidated financial statements present fairly, in all material respects the consolidated financial position of AS Eesti Gaas as at 31 December 2015, and its consolidated financial performance and its consolidated cash flows for the year then ended in accordance with the accounting principles generally accepted in Estonia.

Tallinn, 15 March 2016

Signed

Andris Jegers Authorized Public Accountant no 171

KPMG Baltics OÜ Licence No 17 Narva mnt. 5, Tallinn 10117

# Natural gas cars save our nature!



We thank all our oustomers and cooperation partners!

## Eesti Gaas Group



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